

# High-Def Data Security: Collaboration, Integration, Innovation

GUARDIUM – DYNAMIC DATA PROTECTION

  
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# Today's Situation in Security Operations

- Despite heavy investing in IT solutions, security threats are taking too long to discover and mitigate
- On average it takes 197 days to identify a data breach and 69 days to contain it (Ponemon Institute's 2018 Cost of Data Breach Study)
- Constantly changing IT environments, tools and staffing make it difficult to achieve and maintain high readiness
- New potential threats to your data are continuous, and they are difficult to confirm



## The current state of data protection

- The problem is growing, and so are the obstacles.

**2.5 quintillion  
bytes** of data are  
created daily

Data Uncertainty

**2 billion  
records**  
exposed by  
misconfigurations  
last year

Compliance Requirements

Privacy Risk

**3.5 million**  
predicted shortfall  
of cybersecurity  
jobs by 2021 (10x of  
what it is today)

Operational Complexity

**27% of  
organizations  
globally** will  
experience a  
recurring material  
breach in the next  
two years

Compliance Requirements

Privacy Risk

# Challenges with data security



## Where to start?

What data assets are high value?  
Which cloud services are used?  
Which repositories and databases are used?



## Where is the critical data?

Are the crown jewels classified and protected?  
Do they reside in the cloud? Unstructured?



## Who can access the data?

There is now a fluid perimeter



## Who is responsible for data security?

With Cloud Service Providers – clients still have security obligations. What are they?  
How to talk risk with the CRO?



## How to address Compliance?

What compliance issues are there?  
What controls exist?  
What are the remediation action items?



## How to maintain the right level of Data security?

How to keep up with the pace of change?



## What to lock down?

What data should be encrypted?  
What SaaS apps are used?



## Who are your riskiest users?

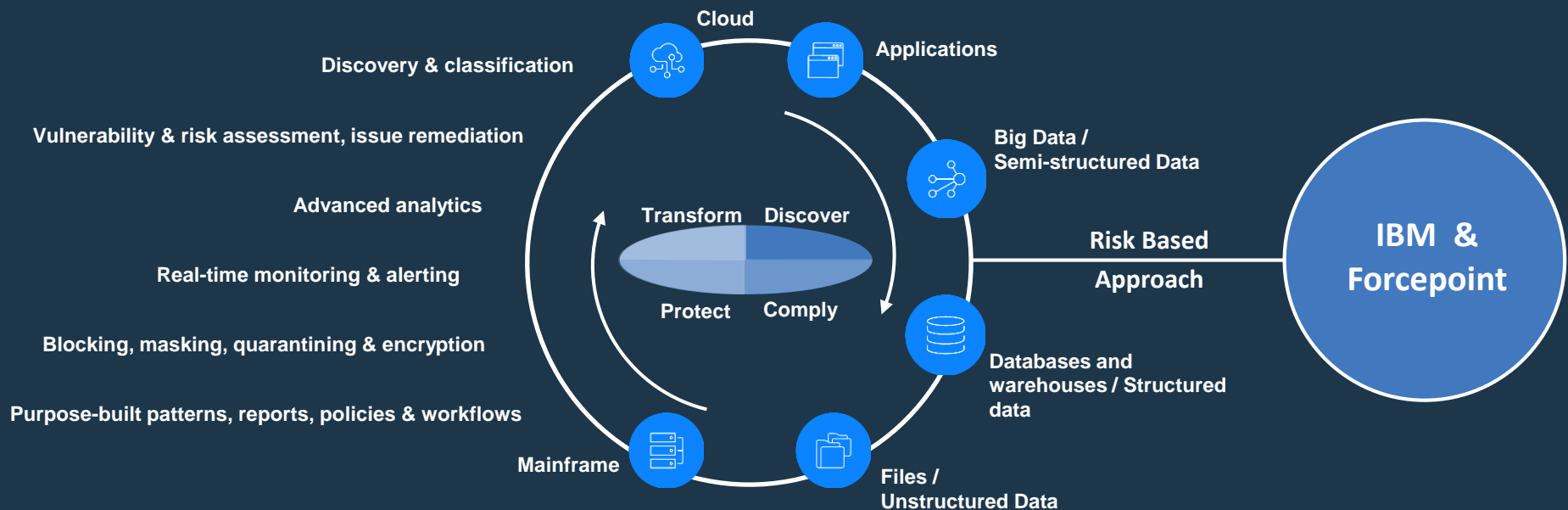
How can I focus investigations?  
How can I graduate enforcement based on user risk?

# IBM Security Guardium / Forcepoint Data Protection

Empowers you to meet your most important data protection needs

- Complete Visibility
- Actionable Insights
- Real Time Controls
- Automated Compliance

With smarter capabilities throughout your entire data protection ecosystem



# IBM + FORCEPOINT ALLIANCE PARTNERSHIP



Enterprises demand deeper vendor integration and solutions that deliver security and business outcomes

Gives clients more value out of existing investments

Leverage market leadership portfolio synergies to address new challenges and frameworks

Forcepoint and IBM are working together to address enterprise customers' challenges in their digital transformation journey.

Focusing on the intersection of users interactions with critical data and IP, providing solutions in **data protection for your hybrid infrastructure (on-prem and cloud)**

## Principles:

- Joint solutions that deliver:
  - Richer contextual awareness and dynamic response and enforcement
  - Continuous authorization
  - Extensibility to cloud and on-prem
  - Integration with Identity
- Effective security operations approach that improve detection, investigation, response and remediation time
- A streamlined GTM motion to help customers understand, buy and deploy our joint solutions
- An innovation platform alliance to add more use cases over time, including predictive, dynamic security protection in customers' journey to infrastructure transformation



# Forcepoint Integration



# FORCEPOINT IS DRIVING AN INFLECTION POINT IN THE CYBERSECURITY INDUSTRY WITH A HUMAN-CENTRIC STRATEGY



- Created by Raytheon in 2016 to commercialize defense-grade technologies for large enterprises.
- One of the largest private cybersecurity companies in the world – more than 13,000 customers, operations in more than 150 countries, 2,700 employees across 50 offices, and 27 data centers worldwide.

## Forcepoint's Commercial Portfolio



## Understanding the rhythm of people...



OUR ROLE IN IDENTITY BEHAVIOR

Customers and partners need to learn about the behavior of the digital entities on networks and determine whether it is good or bad, thereby highlighting risk and urgency.

## ...and the flow of critical data



OUR ROLE IN DATA PROTECTION

Customers and partners need to protect their critical data from the accidental or malicious behavior of digital identities that lead to a data exfiltration event or a compliance and regulatory violation.

# STATIC VS DYNAMIC POLICIES IN ACTION

## STATIC POLICIES BASED ON PRE-DEFINED RULES



Kate is giving a presentation to senior leadership and tries to copy her slides to a USB stick

**Traditional  
DLP Policy**

*Policy:* **block** files from being copied to USB drives, alert gets sent to IT

### USER IMPACTS

Kate is frustrated because simple tasks are blocked

Kate will find another way to solve her problem

The data protection system becomes ineffective

### ADMINISTRATOR IMPACTS

The admin needs to track down the alert

Thousands of alerts come in overwhelming the security admin team

The security team turns off the DLP policy because there are too many false positives

# FORCEPOINT BEHAVIORAL ANALYTICS

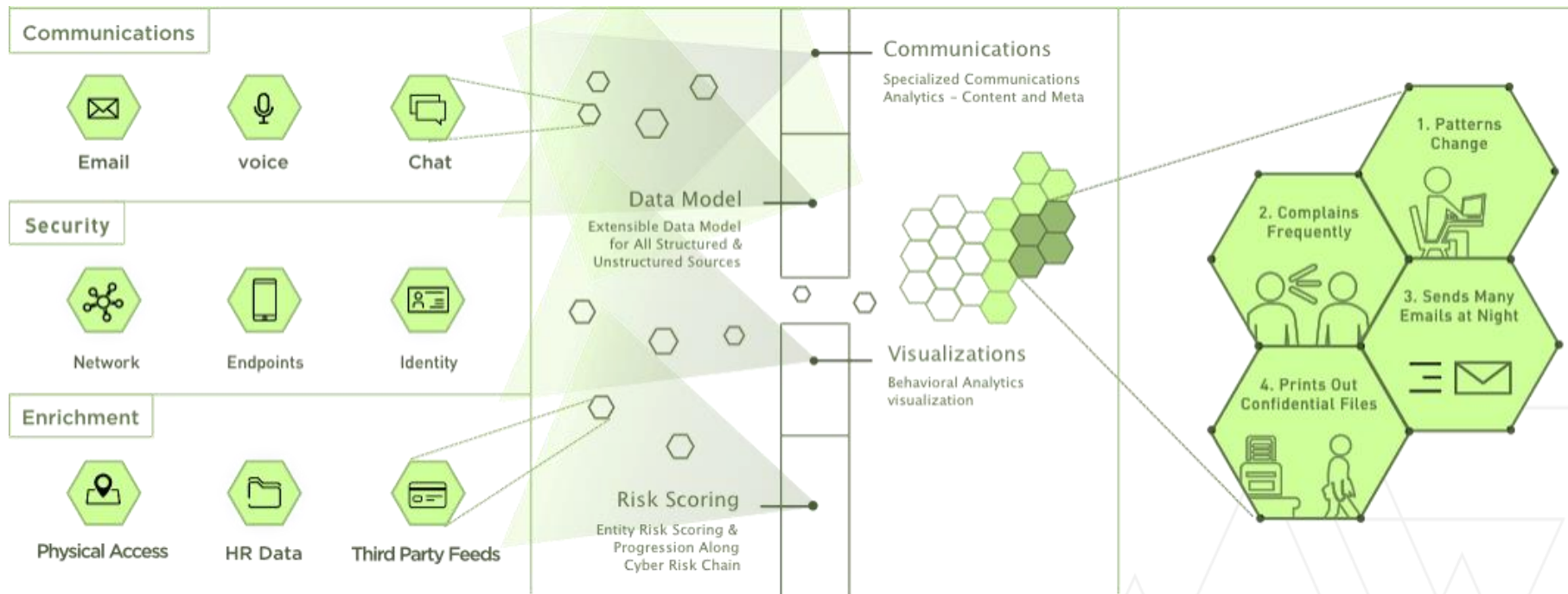
## DATA SOURCES



## ANALYTIC ENGINE

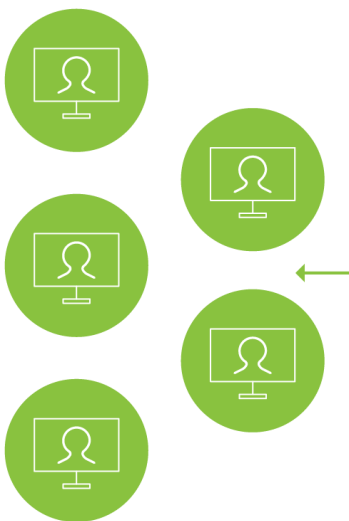


## INFORMED NARRATIVE



# DYNAMIC DATA PROTECTION

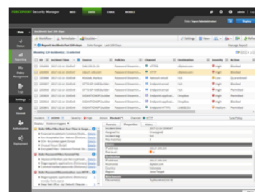
## Enforcement



Endpoint monitoring,  
collection, and enforcement



Set dynamic  
enforcement plan



Proactively protect from  
data exfiltration

## Analytics



Collect observed data, perform behavioral  
analytics, risk score individuals



Infer behaviors, contextualize

# IBM GUARDIUM W/ FORCEPOINT DATA PROTECTION

## Objectives

Extend data visibility across both structured and unstructured data stores

Address data protection including privacy and compliance

## Use Cases

Data visibility / classification:  
Guardium and FP Data Protection enable sensitive data detection across endpoint, network and cloud

Dynamic Data Protection:  
Model user risk behavior, adapt dynamic customer policies

Managing Data Risk:  
FP sends details on files and cloud system to IBM for risk scoring and management

## Outcomes

Dynamic data protection from database to endpoint

Highlighting of critical risks

Faster, automated response

Reduced operational friction through risk-informed enforcement of data protection policies

# EXAMPLE CUSTOMER SCENARIO

## CURRENT

It's difficult for customers to gain visibility and make action around insight on risk across an organizational environment. For example if a privileged user engages in risky activity on an endpoint, currently they can still access sensitive data on the server. There's a lack in ability to mitigate and remediate risk regarding the gap between server and endpoint.

## FUTURE

User risk score increases or decreases, Forcepoint informs Guardium to update policy update and remediate – block, mask, alert

- FP detects risky user behavior – combination of negative email sentiment, anomalous VPN usage, request for privilege escalation. FP sends list of potential IPs and user profiles to Guardium, Guardium blocks access. The same risky user behavior is sent to Guardium UBA to inform machine learning and influence policy and IBM Cloud Identity for suspension of user access – several remediation points

# TECHNICAL STRAWMAN WITH GUARDIUM (CRITICAL DATA)

## Phase 1

Add Forcepoint Data Protection Offerings to list of integrations for playbooks



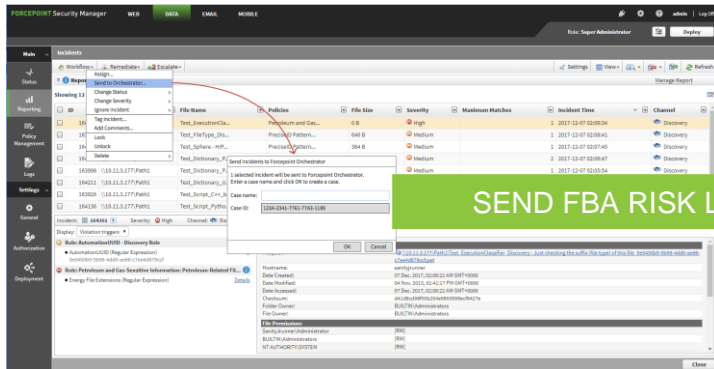
## Phase 2

Build top-level integration from Forcepoint Behavior Analytics to Guardium

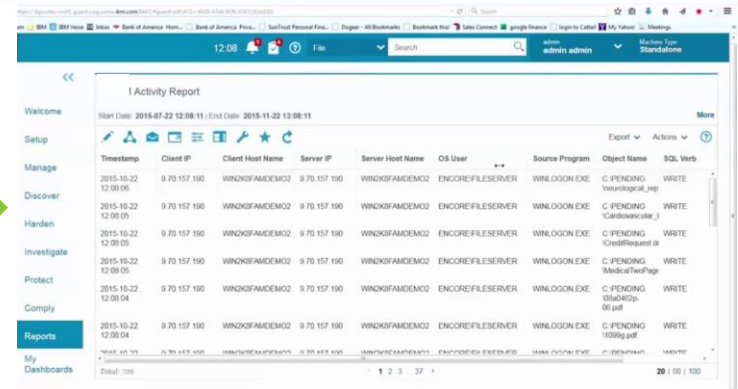


## Phase 3

Joint solution in Market with customer-centric GTM / support motions (OEM/resell)



SEND FBA RISK LEVEL CHANGE



# Integration Highlights

## Benefits

- Integration delivers conjoined functionality that effectively enables visibility and protection of sensitive data across our customers' environments
- Market leadership in multiple security segments and product synergy pave the way for future integrations and collaboration

## Actions

- Determine who the riskiest users are and accelerate response to critical exposure
- Dynamically apply enforcement based on user risk

Be on the lookout for this integration in the [IBM Security integration hub](#)!

Visit Forcepoint in South Expo #126



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