

# Using Analytics and AI to Maximize Asset Performance for Energy and Utilities Organizations

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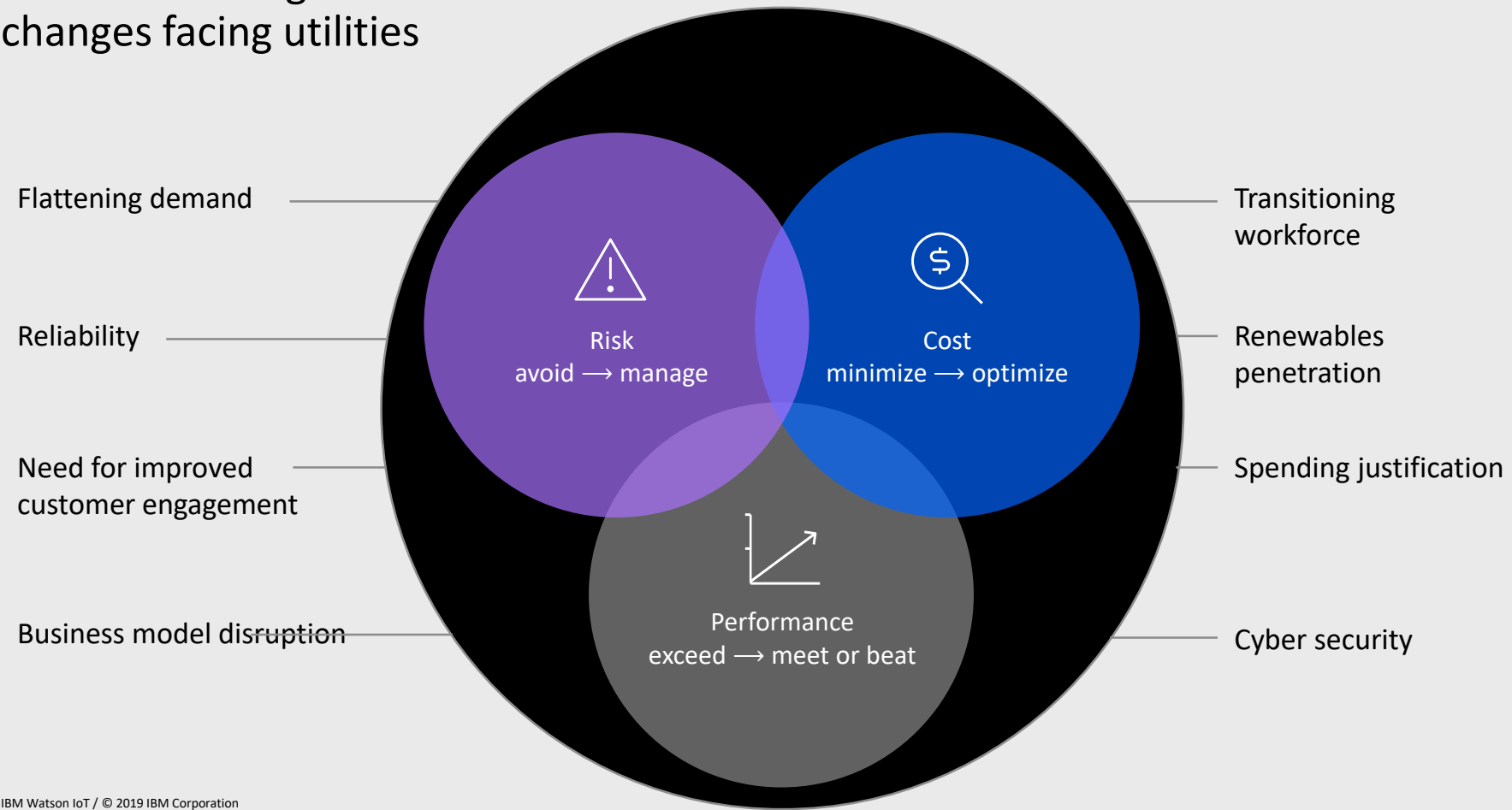
*IBM Watson IoT*

# Agenda

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- What are the global trends and current approaches to maximizing asset performance management for energy and utility organizations?
- What is IBM doing to leverage advanced analytics and AI in this space—and enable a smart solution?
- What is the real life case study experience?

# Current challenges and changes facing utilities



# All utilities share a common challenge

Deliver reliable safe uninterrupted services  
at a reasonable cost.

Utilities also share a common risk with their operating infrastructure near where people reside: schools; hospitals; city centers; sub-division; commercial operations and sensitive protective reserves and right of ways. One single catastrophic failure can have extreme damaging effects on financial health; safety; environment; and public image.

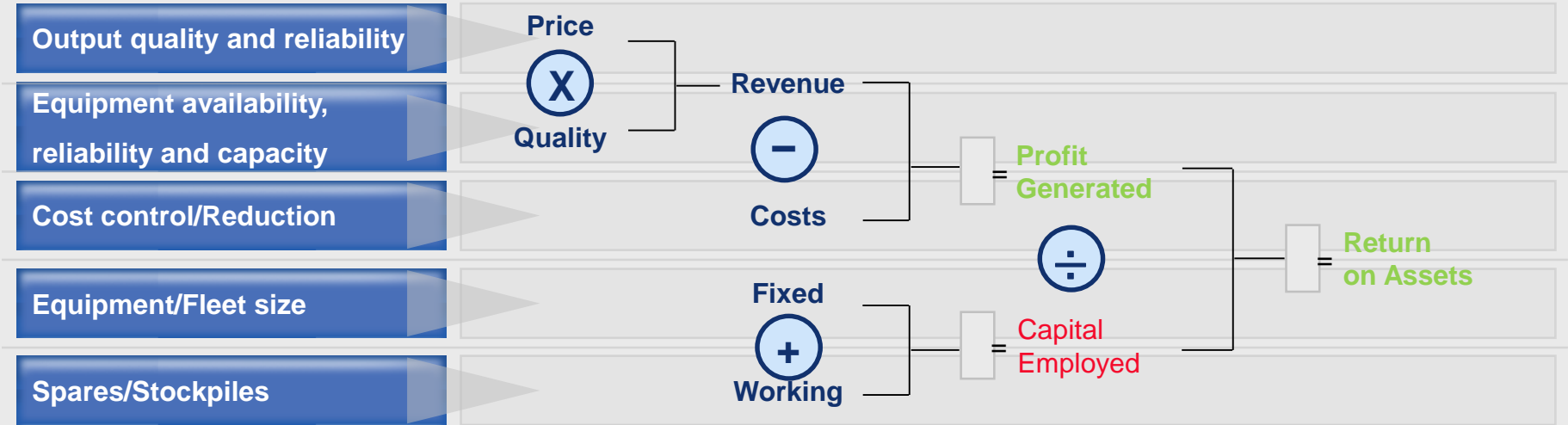
Asset Management Strategy guided by visibility of Asset Health and Risk.

Utilities must manage performance and risk.



# Concepts of Asset Management...

*Asset Management* is a coordinated set of activities to realize value. *Asset Management* is about delivering business value and Utilities Assets are directly tied to the revenue stream.

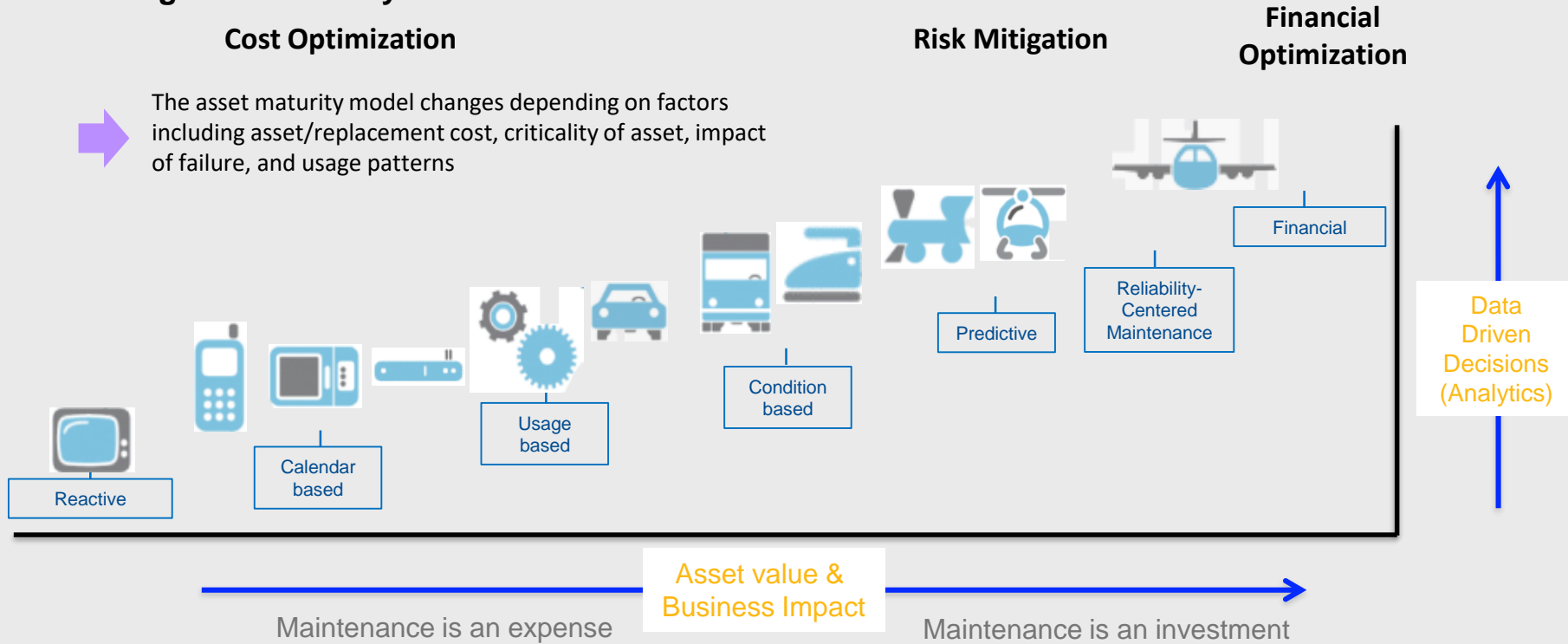


Asset Risk Management & Health Monitoring are key initiatives to deliver value

Connect the Asset Management System, Processes and People to the Business Objectives

# Maintenance strategies differ by asset class

## Asset Management Maturity Model:



# Asset Performance Management enhances your EAM foundation with analytics and AI



Planning & Scheduling

Health  
Monitoring

Predictive  
Maintenance

Prescriptive Repair

Execution

Asset Criticality & Strategy

Asset Performance Management (APM) is designed for **decision support**

Advanced analytics and artificial intelligence are driving differentiation, helping engineers and planners financially optimize decisions by shifting asset maintenance strategies from preventive to predictive and prescriptive

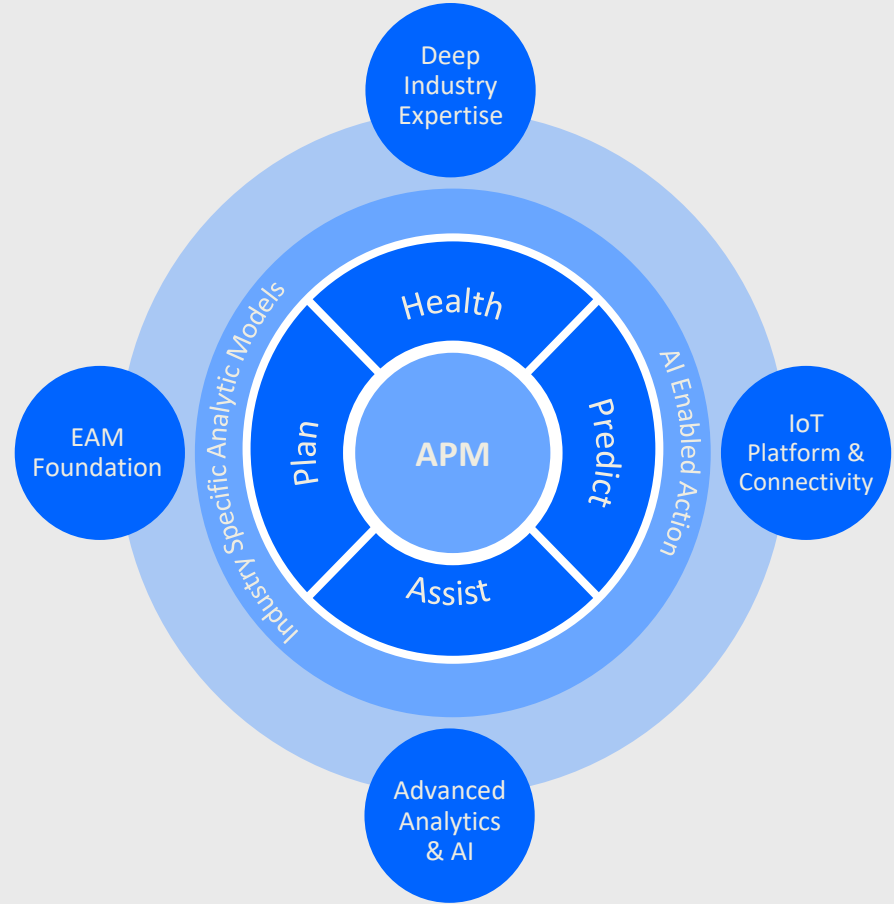


Enterprise Asset Management (EAM) is designed for **maintenance execution**

EAM enables the day to day execution of asset maintenance and planning activities and provides the asset master data and maintenance history critical for analytics

# Asset Performance Management

Providing insights at the point of action for lower costs, reduced risks, and improved resilience



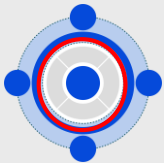


# APM finds assets in need of attention and recommends actions

Integrating disparate data sources and developing actionable insights across the business for financially optimized asset decisions

# 23%

average reduction in  
operational maintenance  
costs through prediction



Health



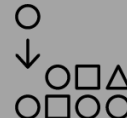
Predict



Assist



Plan



# Keys to successful APM deployments



## Deep Industry Expertise

Industry-specific knowledge accelerates product innovation and speeds time to value for customers. Includes expertise, learnings, data models, and knowledge bases to expand solutions quickly to solve domain problems



## IoT Platform

Connectivity through IoT Platform enables data aggregation and processing of asset data with extraneous data about asset condition – often in real-time



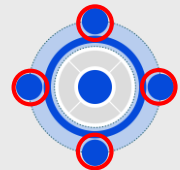
## Advanced Analytics and AI

Analytics suite with AI functionality. Asset monitoring with maintenance history and failure data enables predictive maintenance and AI-driven prescriptive guidance



## EAM Foundation

Asset visibility through management of physical assets based on common hierarchies, maintenance histories, and failure data tracking across the lifecycle



# IBM Maximo APM for Industry

## Beginning with E&U, tailored APM with pre-built models, dashboards, and use cases

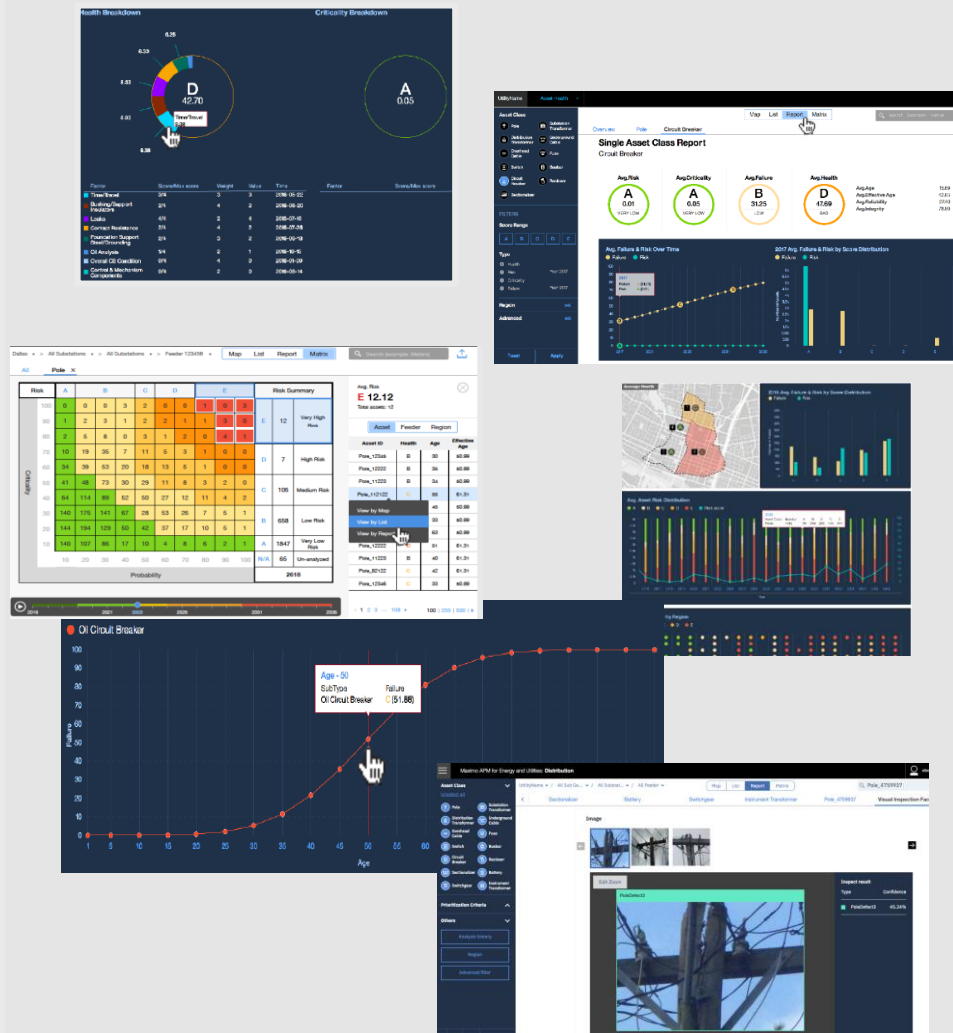
Out of the box analytic based applications

- Risk & criticality scoring, health scoring and degradation models
- Pre-built advanced analytic models based on industry standards
- Extensible by customers and business partners

APM for E&U includes an integrated platform and analytics tooling

- Utility data model
- Weather & Cognitive API's
- On Premise and On Cloud
- Pre-integrated with Maximo

Note: Maximo APM for E&U is available today. Other industry-specific modules to follow.





# Case Study

## EU Transmission Operator

### Business problem

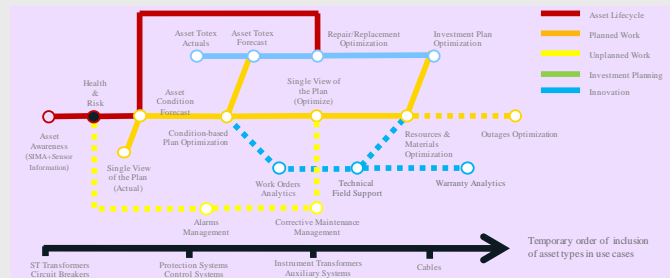
The utility created a 3 year program for Intelligent maintenance for substations, to optimize substations asset maintenance, while maintaining the same level of service, security and availability of the transportation grid.

### Solution

IBM Maximo APM for E&U for transformers (400) and Circuit breakers (5700)

Initial use cases: Situational Awareness, Asset health and Network Risk, Maintenance Planning optimization

This roadmap reflects the high level priorities identified through the work sessions. It also shows how capabilities grow incrementally through the 5 work streams.



# IBM differentiators

## Analytics-Enabled Journey

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### *Data and AI Heritage*

AI, predictive, descriptive, prescriptive and big data analytics capabilities, all in one box.

### *Applied Analytics*

Adapted industry standard models based on the client's unique asset data and expertise.

Tailored approach can be used across asset types and classes to enhance your unique advantage.

Pre-built asset models and supporting documentation for out-of-the-box deployments.

## Enterprise Readiness

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### *Open*

We drive openness, transparency & convergence as a foundation.

### *Agnostic*

We support heterogeneous asset and equipment environments without conflict of interest. We don't manufacture assets and we work with any manufacturer asset data. Often, clients even ask us to productize their IP.

### *Scalable & Flexible*

We support global deployments, enterprise-grade security, and deployment flexibility to meet requirements of complex industrial companies.

## Recognized Leadership

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### *Leadership where it Matters*

IBM's EAM, IoT Platform, analytics, and AI capabilities are best in class – as recognized by clients and industry watchers.

### *Services Expertise*

Our capabilities are underwritten by services expertise that can speed time to value and de-risk deployments.



# Moving Forward



Schedule a  
Workshop



Identify Assets to  
Get Started



Out of the Box  
Pilot for APM with  
Quick ROI

